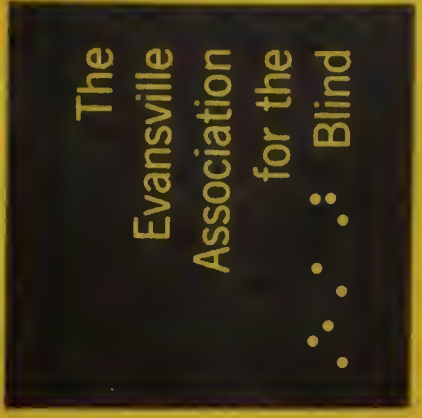


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*Annex B*

1971 ANNUAL REPORT



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## A MESSAGE FROM THE PRESIDENT

This year's business resulted in \$694,000 in revenue from products and services -- a significant change, indeed, from 1963's \$229,000. Nine years ago, when I became affiliated with the Association, we operated a workshop with employment of 57 people. But, we offered few services beyond sheltered employment.

Financial strength and fiscal responsibility were major goals of the past that have been substantially achieved. Important rehabilitation services have been added to benefit the total lives of our clients. First came counseling, orientation and mobility, work evaluation and adjustment, then daily living skills, recreation, and college preparatory training. The quest for excellent in services has been climaxed by our being one of 33 agencies to be accredited by the National Accreditation Council. This must not be the end of the quest, however, for there is still much to do towards the rehabilitation of people.

*Charles W. Jarrett*  
Charles W. Jarrett  
President



A MESSAGE  
FROM  
THE  
EXECUTIVE  
DIRECTOR



"The secret behind this program is that everyone cares. I have never been in a program where I have felt the deep concern and personal unselfishness of so many." This expression by a blind college student attending the 1971 summer session at the University of Evansville is the highest compliment that could be paid the rehabilitation program of the Evansville Association For The Blind and its professional staff. Dedication and general concern on the part of the members of the Board of Directors, staff, volunteers, and friends remains the bedrock of the Association.

The Association is many things to the handicapped citizens of the Tri-State area. This year's annual report speaks about the accomplishments in meeting the needs of some individuals, but always we are aware that others remain to be served. The achieving of dignity and satisfaction as a contributing member of society is the core reason for our existence.

*Frank E. Kern*  
Frank E. Kern  
Executive Director



# help and hope instead of pity

Since opening its doors more than 48 years ago, considerable change has evolved within the Evansville Association For The Blind.

Originally founded in 1923 to serve only the blind, the Association has since extended its rehabilitation services to anyone faced with a physical, mental or emotional handicap.

In 1971, for instance, the Association dealt with 64 clients, of whom 32 had disabilities other than visual. Many of the clients served by the Association are multiply handicapped -- by blindness, mental retardation, speech and hearing impairments, and cardiovascular, neurological and orthopedic defects.

In all cases, each client is counseled and evaluated to determine not his disability but rather those positive elements which the Association might effectively develop.

The blind are taught communication skills, that is, braille, typing, and handwriting. Those without sight learn orientation and mobility by using the long cane, and are taught to deal with daily living situations such as cooking, housework, and personal grooming.

Those who might otherwise be unemployed are given the opportunity to work for factory wages in the Association's sheltered workshop. One hundred sixty-two people were at work in the shop area last year, generating more than \$477,000 worth of workshop productivity.

In addition, the Association continually strives to bring the handicapped into meaningful contact with the community. This past summer, for example, 30 visually handicapped students attended classes at the University of Evansville, collectively compiling an astonishing academic record.

When dealing with intangible values, however, such as pride, confidence, and independence, it is often difficult to measure success. But one indication of the effectiveness of the rehabilitation services is that the Association was recently accredited by the National Accreditation Council for Agencies Serving the Blind and Visually Handicapped, Inc. The Evansville Association is one of the first Midwest agencies to receive accreditation.



## BOARD OF DIRECTORS

### President

Charles W. Jarrett

### President Elect

Harry W. Repphan, Jr.

### Vice Presidents

Margaret Emrich

Mrs. Charles Gregory, Jr.

Elvin H. Hewins

Gene McConnell

Allen W. Moorman

Paul Posthauer

### Secretary

Mrs. Jean Kleindorfer

### Treasurer

Robert P. Plummer

### Directors

Mrs. James R. Fleming

Charles W. Goldman

Robert B. Henkle

Loren D. Herrli

C. Richard Johnson

Richard H. Merrick

Fred Myers

Louis H. Nussmeier

Mrs. Glen B. Ranney, Jr.

Talmadge Vick

### Honorary Members

James W. Lilly

Hilda Lohse

### Medical Consultant

Kenneth J. Rudolph, M.D.

## VOLUNTEER PROGRAM

The Lighthouse Guild was responsible for conducting the annual Christmas Party and summer picnic with more than 175 guests at each function. The Sunshine Club's monthly meetings of blind ladies is another activity of the Guild. Fifteen baskets were prepared at Thanksgiving for distribution to needy families. Volunteers contributed 273 hours in the Rehabilitation Department assisting in the area of communication skills, personal management and homemaking.

## HOW YOU CAN HELP

If you would like to help, you can:

- Explore the ways in which your business can use the services of the Workshop of the EAB.
- Tell blind or handicapped friends and acquaintances about the many services of the EAB.
- Volunteer your time and energy to help the EAB help blind people.
- Honor a friend or relative by making a financial contribution to the EAB.

Further information may be obtained by contacting Frank E. Kern, Executive Director.

Accredited Member



National Accreditation Council

United Fund  
of Southwestern  
Indiana, Inc.



## REHABILITATION CLIENT SERVICES

	Individuals Served
Counseling	94
Orientation and Mobility	59
Braille	29
Typing	23
Homemaking and Personal Management	45
Case Service	101
Work Adjustment	54
Home Visits	50
Referral to Other Agencies	15
Placement	9
Recreation (14 Events)	55

JOHN F. BERRY & CO.

*Certified Public Accountants*

MEMBERS OF  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC ACCOUNTANTS  
INDIANA ASSOCIATION OF  
CERTIFIED PUBLIC ACCOUNTANTS

September 1, 1971

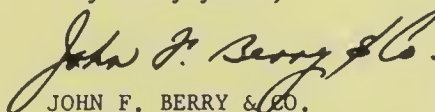
Board of Directors  
Evansville Association  
for the Blind, Inc.  
Evansville, Indiana

Gentlemen:

We have examined the financial statements of Evansville Association for the Blind, Inc., as of June 30, 1971, and for the fiscal year then ended. Our examination was made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet and statement of changes in fund balances present fairly the financial position of Evansville Association for the Blind, Inc., at June 30, 1971, and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with prior years.

Very truly yours,



JOHN F. BERRY & CO.  
Certified Public Accountants

AHH:cb

**EVANSVILLE ASSOCIATION FOR THE BLIND, INC.  
EVANSVILLE, INDIANA**

**BALANCE SHEET**

ASSETS		June 30, 1971	
Current Assets			
Cash (\$16,559 appropriated; \$2,687 restricted)		\$53,483	
Accounts receivable - trade		60,397	
Accounts receivable - other (\$4,654 appropriated)		9,473	
Inventories		47,305	
Prepaid insurance		5,215	
Accrued service income		3,465	\$179,338
Investments (market value \$96,090; \$4,006 restricted)			110,366
Property, Plant and Equipment - at cost less accumulated depreciation of \$110,690			300,554
Other Assets			591
			<u>\$590,849</u>
LIABILITIES AND FUND BALANCES			
Current Liabilities			\$ 55,462
Note Payable due after one year			7,485
Fund Balances			
Restricted	\$	2,687	
Appropriated		25,219	
Unappropriated		499,996	527,902
			<u>\$590,849</u>

**STATEMENT OF CHANGES IN FUND BALANCES  
FISCAL YEAR ENDED JUNE 30, 1971**

<b>Balance, June 30, 1970</b>		<b>Unappropriated</b>	<b>Appropriated</b>	<b>Restricted</b>
		\$457,465	\$20,075	\$2,025
<b>Income</b>				
Sheltered workshop sales	\$640,894			
Less Cost of Sales	<u>504,268</u>	136,626		
United Fund allocation		34,192		
Service fees earned		53,440		
Designated funds		1,671		
Receipts from non-restricted trusts		<u>16,643</u>	\$242,572	
<b>Expenses</b>				
Occupancy	\$37,793			
Sales	27,730			
Administrative	73,986			
Rehabilitation	<u>73,245</u>	(212,754)		(3,500)
<b>Net Income from Operations</b>		\$ 29,818		
<b>Other Income</b>		16,719	\$1,138	4,162
<b>Appropriated for Capital Improvements</b>		(4,006)	4,006	
<b>BALANCE, JUNE 30, 1971</b>		<u>\$499,996</u>	<u>\$25,219</u>	<u>\$2,687</u>